

# Sisters In Crime Australia

## Profit & Loss [Last Year Analysis]

July 2015 through June 2016

4/10/2016  
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	This Year	Last Year	\$ Difference	% Difference
<b>Income</b>				
Memberships	\$8,865.00	\$7,400.00	\$1,465.00	19.8%
Entry Fees	\$6,860.54	\$5,654.50	\$1,206.04	21.3%
Val McDermid event	\$0.00	\$1,263.87	-\$1,263.87	(100.0%)
Raffle Tickets	\$2,642.60	\$2,041.32	\$601.28	29.5%
Scarlet Stiletto Comp Entry	\$3,555.00	\$3,123.00	\$432.00	13.8%
Scarlet Stiletto Event Fees	\$4,910.00	\$6,918.00	-\$2,008.00	(29.0%)
Scarlet Stiletto Raffle	\$0.00	\$503.00	-\$503.00	(100.0%)
Scarlet Stiletto Sponsorship	\$8,950.00	\$7,650.00	\$1,300.00	17.0%
Davitt Dinner	\$4,900.00	\$170.00	\$4,730.00	2,782.4%
Bank interest received	\$0.00	\$0.90	-\$0.90	(100.0%)
T Shirts	\$50.00	\$330.00	-\$280.00	(84.8%)
Scarlet Stiletto 1st & 2nd Cut	\$240.00	\$353.00	-\$113.00	(32.0%)
Greeting Cards	\$0.00	\$28.00	-\$28.00	(100.0%)
Jewelry general	\$0.00	\$25.00	-\$25.00	(100.0%)
Scarlet necklace	\$0.00	\$100.00	-\$100.00	(100.0%)
Scarlet earrings	\$10.00	\$200.00	-\$190.00	(95.0%)
Scarlet brooch	\$0.00	\$60.00	-\$60.00	(100.0%)
Scarlet stopper	\$108.00	\$378.00	-\$270.00	(71.4%)
Davitts Be Immortalised	\$0.00	\$130.00	-\$130.00	(100.0%)
Death in July 2014	\$0.00	\$348.08	-\$348.08	(100.0%)
Sponsorships - Appearance Fees	\$400.00	\$0.00	\$400.00	NA
<b>Total Income</b>	<b>\$41,491.14</b>	<b>\$36,676.67</b>	<b>\$4,814.47</b>	<b>13.1%</b>
<b>Cost of Sales</b>				
T Shirts	\$30.00	\$0.00	\$30.00	NA
Scarlet Stiletto 1st & 2nd Cut	\$197.37	\$464.40	-\$267.03	(57.5%)
Scarlet Stiletto Jewellery	\$20.00	\$170.00	-\$150.00	(88.2%)
Ruby bottle stoppers	\$76.50	\$500.00	-\$423.50	(84.7%)
Merchandise write-off	\$0.00	\$3,042.71	-\$3,042.71	(100.0%)
<b>Total Cost of Sales</b>	<b>\$323.87</b>	<b>\$4,177.11</b>	<b>-\$3,853.24</b>	<b>(92.2%)</b>
<b>Gross Profit</b>	<b>\$41,167.27</b>	<b>\$32,499.56</b>	<b>\$8,667.71</b>	<b>26.7%</b>
<b>Expenses</b>				
Accommodation	\$409.69	\$655.00	-\$245.31	(37.5%)
Sponsored Appearance Fees	\$400.00	\$0.00	\$400.00	NA
Costs for presenters/guests	\$1,480.96	\$2,846.91	-\$1,365.95	(48.0%)
Bank Charges	\$254.94	\$296.67	-\$41.73	(14.1%)
Bookkeeping	\$1,787.50	\$65.00	\$1,722.50	2,650.0%
Book Review costs	\$544.93	\$0.00	\$544.93	NA
Catering - Committee Mtgs Etc	\$804.36	\$717.10	\$87.26	12.2%
Cost of presentation gifts	\$554.00	\$81.45	\$472.55	580.2%
Logo Design	\$550.00	\$0.00	\$550.00	NA
Davitt Dinner/Venue	\$4,885.60	\$0.00	\$4,885.60	NA
Davitt Presenter Expenses	\$1,000.00	\$0.00	\$1,000.00	NA
Davitt Trophies	\$798.90	\$415.25	\$383.65	92.4%
Davitt Other Costs	\$175.00	\$0.00	\$175.00	NA
Equipment Hire	\$1,740.00	\$1,952.80	-\$212.80	(10.9%)
Function Room Hire	\$0.00	\$9,460.00	-\$9,460.00	(100.0%)
General Expenses	\$124.50	\$301.11	-\$176.61	(58.7%)
Gifts	\$0.00	\$87.75	-\$87.75	(100.0%)
Postage	\$575.29	\$1,524.40	-\$949.11	(62.3%)
Mail redirection fee	\$0.00	\$712.00	-\$712.00	(100.0%)
Printing	\$1,612.85	\$2,814.90	-\$1,202.05	(42.7%)
Mail box rental	\$272.00	\$155.00	\$117.00	75.5%
Taxi & Courier	\$43.57	\$432.81	-\$389.24	(89.9%)
T Shirts	\$0.00	\$649.00	-\$649.00	(100.0%)
Scarlet Stiletto Prizes	\$8,950.00	\$8,050.00	\$900.00	11.2%
Scarlet Stiletto Venue/Dinner	\$4,348.00	\$0.00	\$4,348.00	NA
Scarlet Stiletto Presenter Exp	\$250.00	\$0.00	\$250.00	NA
Scarlet Stiletto Judging Costs	\$790.20	\$0.00	\$790.20	NA
Adjustment to float	\$0.00	-\$10.00	\$10.00	100.0%
Stationery	\$253.30	\$161.47	\$91.83	56.9%
Subscriptions	\$145.00	\$503.30	-\$358.30	(71.2%)
Telephone	\$150.00	\$0.00	\$150.00	NA
Web Design and Maintenance	\$5,123.25	\$0.00	\$5,123.25	NA
<b>Total Expenses</b>	<b>\$38,023.84</b>	<b>\$31,871.92</b>	<b>\$6,151.92</b>	<b>19.3%</b>
<b>Operating Profit</b>	<b>\$3,143.43</b>	<b>\$627.64</b>	<b>\$2,515.79</b>	<b>400.8%</b>
<b>Other Income</b>				
Interest Income	\$2.69	\$0.00	\$2.69	NA
Royalties	\$96.56	\$100.43	-\$3.87	(3.9%)
<b>Total Other Income</b>	<b>\$99.25</b>	<b>\$100.43</b>	<b>-\$1.18</b>	<b>(1.2%)</b>
<b>Other Expenses</b>				
<b>Net Surplus / (Deficit)</b>	<b>\$3,242.68</b>	<b>\$728.07</b>	<b>\$2,514.61</b>	<b>345.4%</b>